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# Why most DRT/Micro-Transits fail what the survivors tell us about progress

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## 1. Introduction

- 2. Context
- 3. Methodology
- 4. Results
- 5. Conclusions
- 6. Workshop Outcome





### This paper explores DRT success/failure over the last 50 years

- Despite much recent 'hype' about Demand Responsive Transport (DRT) as a new solution to urban/rural transport problems; there is a long history experience in factors affecting success and failure which can inform progress
  - this is the focus of this paper
- This paper explores success/failure of DRT over 50 years including:
  - Service types
  - Trends, failure and success rates
  - Factors affecting success/failure



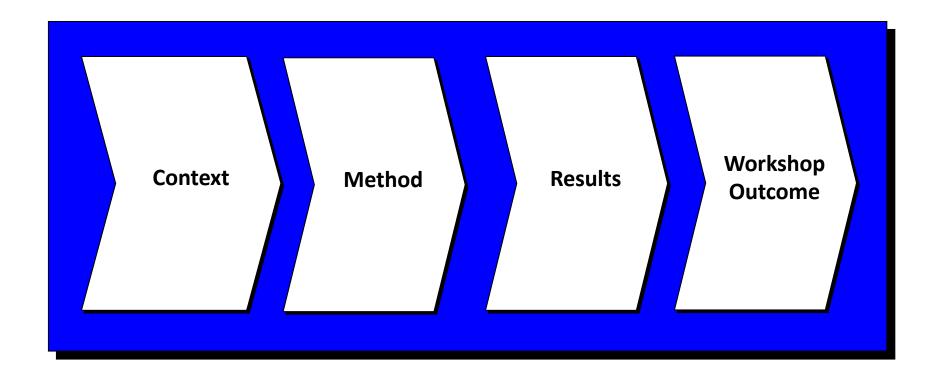
Electric Demand Responsive Transport Service, Slovenia



It is was 1<sup>st</sup> presented in Thredbo 15 Singapore in 2019 in a DRT Workshop – here I present the paper and some workshop findings



### It is structured as follows

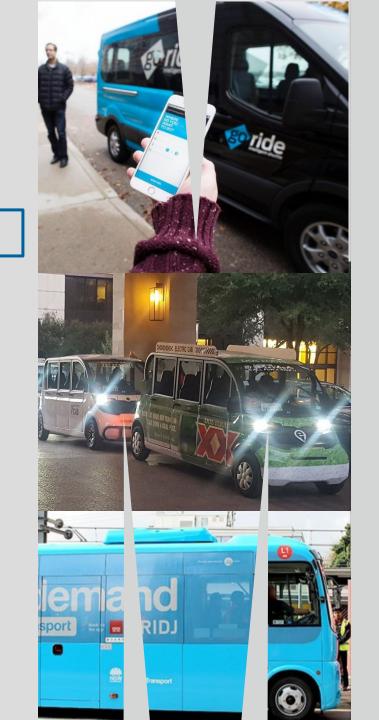






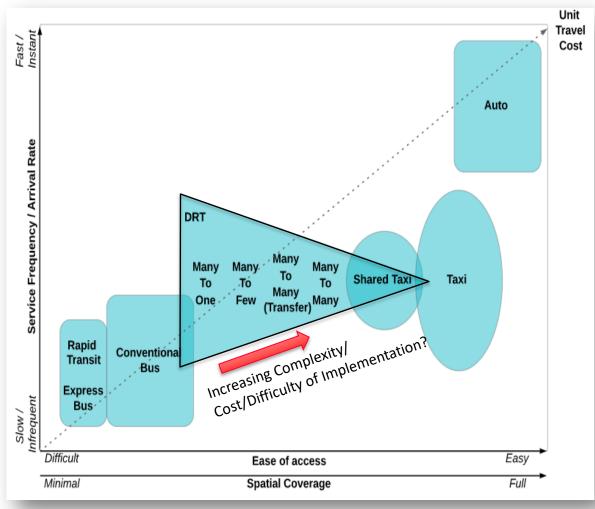
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# DRT service types have many names but fit in between conventional scheduled bus services and taxis as an 'intermediate mode'

- Many type of DRT services and names:
  - Dial-a-bus
  - Dial-a-ride
  - Paratransit
  - Community Transport
  - Micro-transit
- DRT is often seen as being
  - "flexible and intermediate" mode
  - that "fills the gap" between individual taxis and fixed transit



Source: D'Este et al. (1994)





# Research suggests DRT services struggle with financial viability – but there is almost no research on actual failure rates

#### **DRT Outcomes Review**

- Commercially viable
  - Very few
- Acceptable subsidy
  - Also very few DRT has same or less subsidy than alternative services
- Justifiably high subsidy
  - Specialist niche DRT markets
  - The most common type of surviving service
- Financially unsustainable
  - · Many in this category

Enoch et al. (2004)

"Most of the services that have stopped have done so because of the high costs in relation to their patronage"

Oxley (1979)

"Increased mobility is rather intangible when compared to the harsh reality of deficits on a balance sheet"

Transport Canada (1978).





# Contemporary thinking is that 1. DRT can meet social needs thus high cost is justified, & 2. New technology reduces costs improving viability

## Commonly held Contemporary beliefs in DRT literature:

- 1. Paratransit/community transport DRT services are "justifiably high cost" to meet social need.
  - "...where a public DRT service is more cost effective than running a set of parallel services for people with disabilities, non-emergency ambulances, Social Services and schools transport." – (Enoch et al. 2004)
- 2. New and emerging technologies are reducing operating costs, increasing the commercial viability of DRT.
  - "...the reduction of technologies' costs, have made the provision of flexible and more customer-centric public transportation more feasible." – (Volinski, 2019)



Much like the U.S. political system, American urban mobility has traditionally been dominated by two parties: private cars (or cabs), and public transportation. But lately residents of America's largest cities have no doubt noticed lots of new options that seem to fall somewhere in between. A recent *Strong Towns* post <u>fittingly labeled</u> this middle-tier movement "microtransit"—more micro than a fixed-route 40-foot bus or a metro rail system; more transit than, well, non-transit; here's Lisa Nisenson:

We are on the cusp of widespread microtransit.







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# Analysis collated DRT data over 50 years including cost analysis in comparable real terms

#### **Objectives:**

- The goal is to conduct a **broad** investigation of many DRT systems, not an in-depth investigation of few.
- However data on service types and cost, effectiveness performance was preferred

#### **Data collection**

- Scan for DRT service data in many countries; published academic/practice literature and online sources
- 14 US DRT systems identified from recent TCRP report (Volinski, 2019)
  - most contained operational data
- 24 worldwide DRT systems identified from early consultancy report (Travers Morgan, 1990)
  - some contained operational data
- 86 worldwide systems were identified from UK Report (Enoch et al., 2004) and a range of web searches
  - none contained operational data, and only operating dates could be found for 70, the remainder could not be confirmed.

A major methodological problem was finding failed systems is a problem; evidence of them tends to be removed; operating services all have a visibility - hence its likely failure rates are an underestimate



### Analysis explored failure rates, trends and cost/operational performance

#### **Analysis**

- 1. Failure rates: Broad analysis of DRT failure rate using start/end years by location (e.g., country or region) or time (i.e., year). Also explores Life Span.
  - NOTE: newer Micro Transit would expect to have lower failure rates due you recent implementation – so recent DRT failure rates would be underestimates compared to older systems

#### 2. Temporal analysis:

Analyse temporal trends to identify if larger economic and political factors are at play

#### 3. Cost and operational analysis:

- More detailed analysis of the subset of DRT systems with sufficient data to reveal overall factors associated with failure (e.g., high costs, simple operation, etc.).
- Conversion of cost data into \$Aust, 2019 using currency and real terms adjusting for inflation

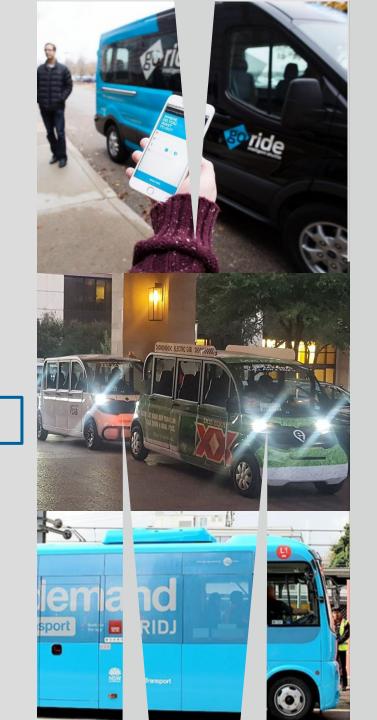






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# 114 DRTs were identified in 4 geographies; detailed cost data was found for 33 DRTs

#### **DRT Database Developed from the Research Project**

- A database of 114 confirmed public DRT services across 19 countries (4 regions) and over 50 years was developed.
- DRT services spanned from 1970 to 2019
- 33 had operational and cost attributes.
- This ONLY includes public DRTs, not exclusive services with restricted ridership, such as paratransit or community transport. In the US alone, there are an estimated 1,900 paratransit services (TCRP Report 136)

#### **DRT Service Database**

Region	Total
USA/Canada	34
UK	36
AU/NZ	13
Continental Europe	31
Total	114



# Overall ~ half the DRT's failed; failure rate in the UK was 67%. AU/NZ 54%; lowest failure rates in Cont. Europe (23%)

#### **DRT Failure Rates by World Region**

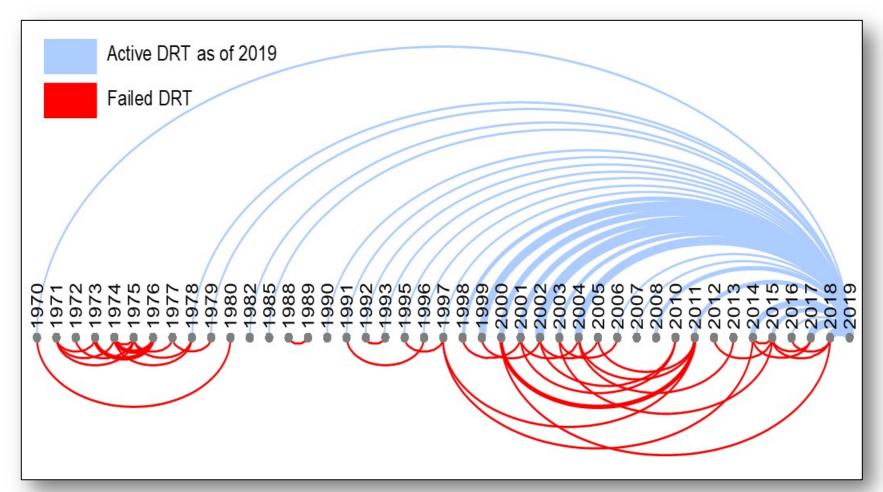
Region	Active	Inactive	Total	% Active	% Inactive
USA/Canada	17	17	34	50%	50%
UK	12	24	36	33%	67%
AU/NZ	6	7	13	46%	54%
Conti. Europe	24	7	31	77%	23%
Total	59	55	114	52%	48%

METHODOLOGICAL NOTE: failure rates are an underestimate, notably for Continental European systems where language barriers make access to data more difficult



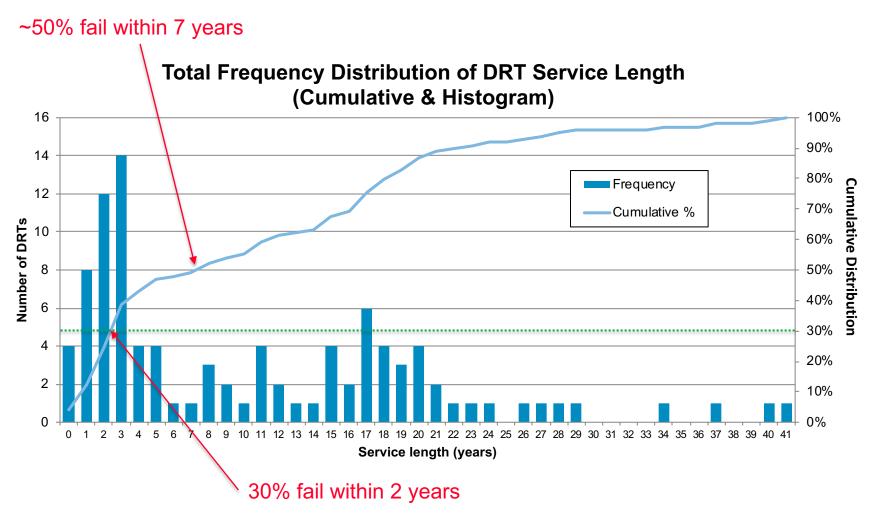
### A DRT Lifespan analysis mapped start and finish dates over 50 years

#### **DRT Start and Finish Years for Active and Failed DRT Services**





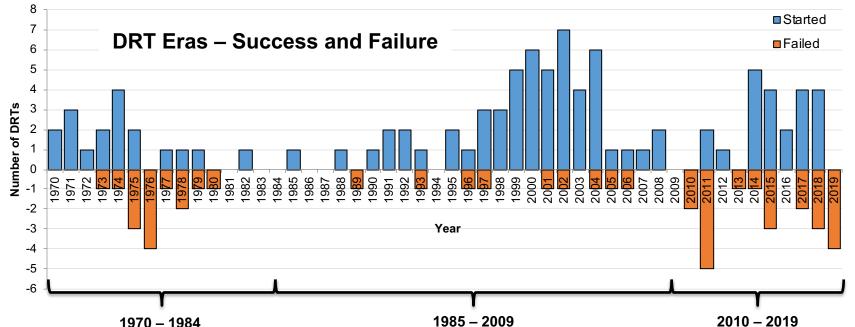
# A DRT Lifespan analysis suggested ~50% fail within 7 years; 30% fail within 2 years



METHODOLOGICAL NOTE: failure rates are an underestimate



# We identified 3 DRT Eras; Early 'dial-a-bus', Para/Community Transport and Tech Based Micro-Transit DRTs



#### 1970 – 1984 Early Dial-a-Bus services

First attempts to run demand responsive services



### Paratransit/Community Transport era

US paratransit services developed in response to Americans with Disability Act (ADA)

UK bus deregulation outside London resulted in investment in special need style services to fill gaps in withdrawn social bus services

### Tech-based Micro-Transit DRTs

New technologies are being deployed for modern 'microtransit' based DRTs

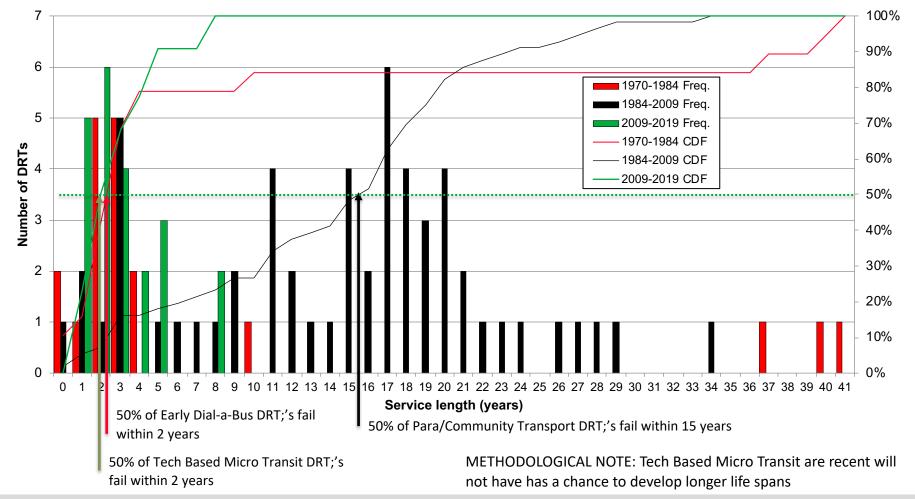






## The Para/Community Transport era DRT's considerably outlast other Eras; 50% of Early 'dial-a-bus' and Tech Based Micro-Transit DRTs fail within 2 years

## Frequency Distribution of DRT Service Length by 'DRT era' (Cumulative & Histogram)







# The Para/Community Transport era DRT's last on average 12.8 years; Tech Based Micro-Transit DRTs 4.13 years and Early 'dial-a-bus' 5.29 years

#### **Average DRT Service Length by 'DRT era'**

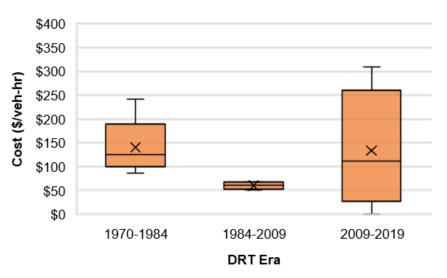
	Early 'dial-a- bus'	Para/Community Transport	Tech Based Micro-Transit
	1970-1984	1984-2009	2009-2019
Av. Service length (Years)	5.29	12.78	4.13

METHODOLOGICAL NOTE: Tech Based Micro Transit are recent will not have has a chance to develop longer life spans



# Contrary to contemporary thought - cost analysis shows Tech Based Micro-Transit DRTs are most expensive and the Para/Community Transport era DRT's the cheapest

#### Average Cost (\$Aust) by 'DRT era'



 The 2<sup>nd</sup> generation DRT systems are actually the cheapest and longest lasting

This is interesting considering it is the paratransit/community transport era which are supposed to be "justifiably high cost" and Micro-Transit which new technology is said to make cheaper

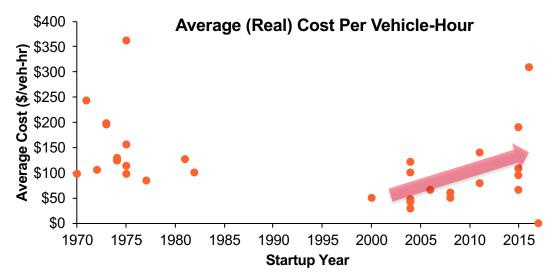
	Early 'dial-a- bus'	Para/Community Transport	Tech Based Micro-Transit
	1970-1984	1984-2009	2009-2019
Av. Cost \$/veh-hr	150.37	63.07	123.18
Av. Cost \$/pax	21.26	13.8	42.72
n	15	9	8

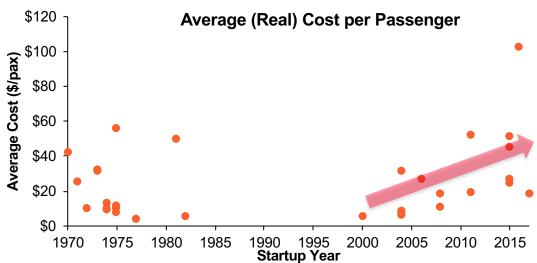
METHODOLOGICAL NOTE: sample is low - 33 DRT systems





# Trends suggest new Tech Based Micro-Transit DRT service costs might be increasing





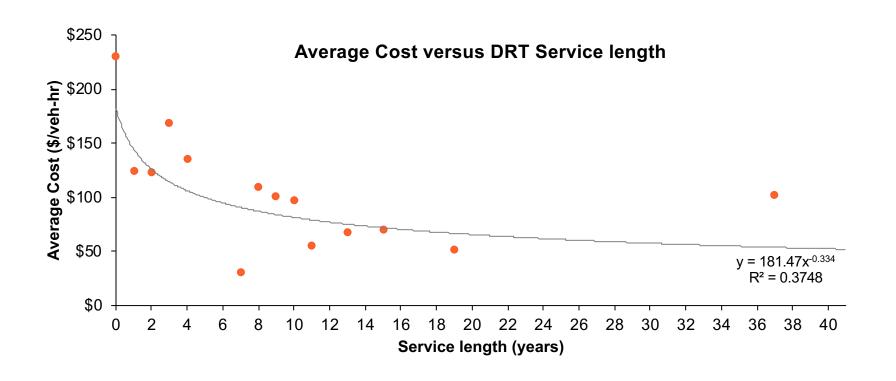
Cost appears to be <u>rising</u> in recent years, not falling!

- In both per vehicle-hour and per passenger;
- this shows that costs are high, regardless of ridership.





### **DRT** service length increases with lower cost



METHODOLOGICAL NOTE: sample is low

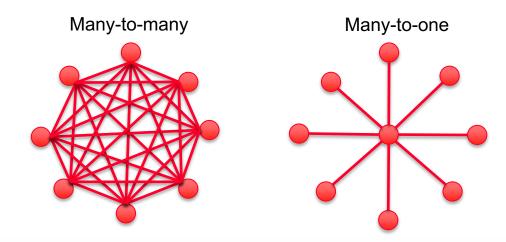




# More complex DRT designs and route deviation DRT's have higher failure rates

#### Failure rate of DRTs by Operating Design

Operating Types	Active	Inactive	Total	% Active	% Inactive
Route deviation	4	7	11	36%	64%
Many-to-One	0	0	0	-	-
Many-to-Few	5	4	9	56%	44%
Many-to-Many	5	13	18	28%	72%
Total	14	24	38	37%	63%



METHODOLOGICAL NOTE: sample is low





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#### **Conclusions**

#### **Paper Findings:**

- There are three distinct phases of DRT:
  - o 1970s Dial-a-bus
  - o Paratransit/Community transport era (1985-2009)
  - Technology driven micro-transit DRT (2009-present)
- Europe shows the highest rate of DRT survival, and UK the worst; Paratransit/community transport era has higher rate of survival
- Higher survival rates are associated with low cost and simplified systems (perhaps they are related)
- Advancing technology is not reducing cost, costs are increasing!
   Reason is unclear, perhaps because new services tend spend a lot on up-front costs (e.g., marketing or new vehicles)

#### Considerations:

- Data is dependent on availability, and may not be a representative sample
- Cannot confirm all costs are allocated based values taken from published literature
- Currency inflation and exchange rates over 40 years can be prone to distortion





### Findings match social media posts

### The Story of "Micro Transit" Is Consistent, Dismal Failure

By Angie Schmitt Jun 26, 2018 9 79



The Chariot vans running around Brooklyn streets are mostly empty. Photo: Ford



o hear the start-up world tell it, "micro transit" is the next big urban transportation breakthrough. But out in the real world, the results haven't lived up to the hype.



"Micro transit" refers to services that function like UberPool or LyftLine but with large vans or minibuses instead of sedans and SUVs, using mobile apps and algorithms to match passengers making similar trips in a single vehicle. The pitch to public agencies is that micro transit can be a more cost-effective way to provide service in some travel markets than fixed-route buses.

#### Microtransit Costs too Much Per Passenger

By Shelia Dunn, NMA Communications Director • July 1, 2018 • 0 Comments • Mass Transit, Microtransit, PPP, Public Private Partnership, Ridesharing, Technology

So much hype over transportation disruption right now that sometimes it is hard to see the road with all the bikes and scooters laying around or even to understand if a disruption is viable and efficient. Microtransit, similar to ridesharing but supposedly cheaper, is one such disruption that use to be known as Dial-a-Ride. In its disrupted form, microtransit is a way to catch a shared ride in a van or a minibus via phone app and algorithm in your location and not at a regular stop such as how you would catch a city bus. Cities like it because it seemingly could be a more cost-effective way to provide service instead of rigid transit routes.

Experts and the media everywhere have proclaimed microtransit as the answer for cities losing transit riders. In theory that all sounds great but in reality, microtransit does not really work without subsidies and it appears even then to be quite expensive per passenger ride.

For example, an early experiment in Kansas City was a complete flop and even though the local transit agency spent \$1.5 million to administer the service, drivers only made 1,480 trips with a subsidy of \$1,000 per ride. The service was only offered as a one-way commuter-based service... only available during rush hour and generally in one direction. A core group used it but since the service offered no flexibility, it turned off potential users.







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# The workshop explored **opportunities and challenges of 'mainstreaming' DRT into existing public transport systems**

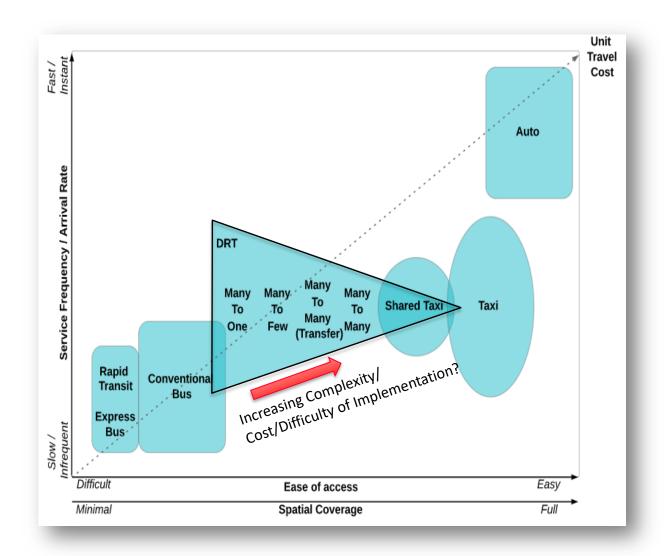
#### **Key Workshop Questions**

- i. How do we **DEFINE DRT** services? What are the major DRT SERVICE TYPES/FORMS?
- ii. What are the major **CHALLENGES and BARRIERS** to the successful adoption and development of DRT?
- iii. What **RATIONALE/OBJECTIVES** do DRT service seek to address? What is the **ROLE of DRT** in the transport ecosystem?
- iv. What are the major **DRT BENEFITS** of services
- v. What **SERVICE DESIGN FACTORS/APPROACHES** act to impact the success and failure of DRT services
- vi. What **REGULATORY/ORGANISATIONAL FACTORS** impact DRT provision and how can they best be structured to achieve successful DRT development.
- vii. What are the important **DRT USER PERSPECTIVES** affecting usability and the quality of the passenger experience
- viii. What are the major **SUCCESS/FAILURE FACTORS** affecting DRT performance?
- ix. What are the **FUTURE OPPORTUNITIES/CHALLENGES** to ongoing DRT service development.





# DRT is flexible on demand (shared) transit – it lies between conventional PT and taxi





### Contemporary Issues – microtransit – is it the new revolution for urban mobility?

#### How the Microtransit **Movement Is Changing Urban** Mobility

ERIC JAFFE APR 27, 2015

The good and the bad of all these new flexible ride services.







Much like the U.S. political system, American urban mobility has traditionally been dominated by two parties: private cars (or cabs), and public transportation. But lately residents of America's largest cities have no doubt noticed lots of new options that seem to fall somewhere in between. A recent Strong Towns post fittingly labeled this middle-tier movement "microtransit" - more micro than a fixedroute 40-foot bus or a metro rail system; more transit than, well, nontransit; here's Lisa Nisenson:

We are on the cusp of widespread microtransit.







#### We are on the cusp of widespread microtransit

"...the reduction of technologies' costs, have made the provision of flexible and more customer-centric public transportation more feasible."

- (Volinski, 2019)





### Contemporary Issues – what about paratransit and community transport DRT's?





#### **DRT Outcomes Review**

- Commercially viable
  - Very few
- Acceptable subsidy
  - Also very few DRT has same or less subsidy than alternative services
- Justifiably high subsidy
  - Specialist niche DRT markets
  - The most common type of surviving service
- Financially unsustainable
  - Many in this category

Enoch et al. (2004)

"Most of the services that have stopped have done so because of the high costs in relation to their patronage" Oxley (1979)





# Contemporary Issues – commercial DRT's operate in less regulated developing countries – chaotic but fill an important gap in conventional transit





Matatu

Jeepney

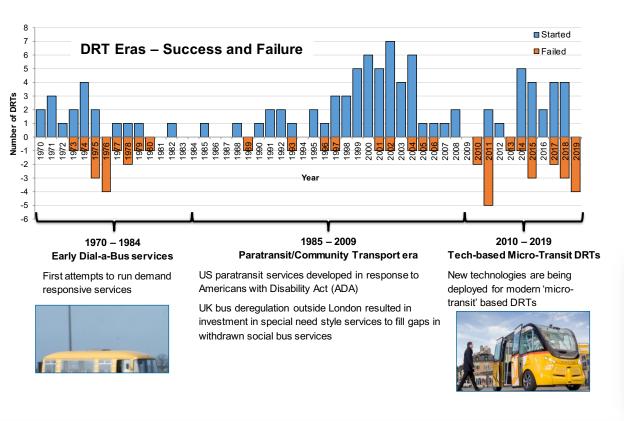


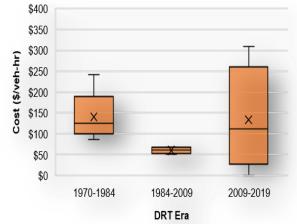
Tro-tro



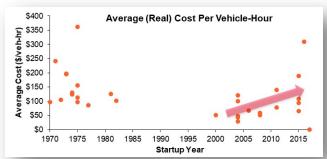
# DRT Review results; 3 Eras – Microtransit biggest failure rate – high cost the key driver

30% of all DRT's withdrawn in 2 years 50% of microtransit DRT withdrawn in 2 years Para/Community Transit highest retention rate





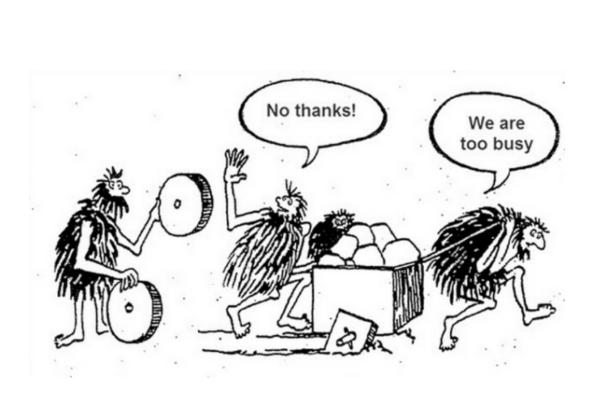
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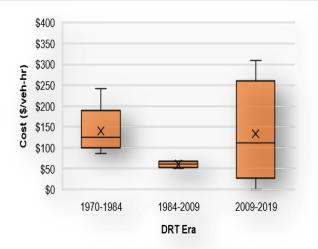




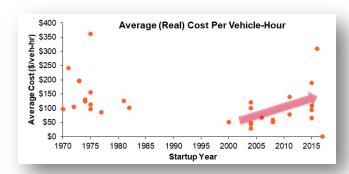


### Is microtransit trying to reinvent the wheel...and getting it wrong?





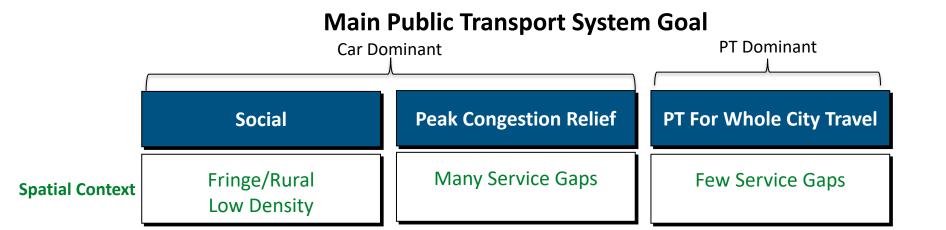
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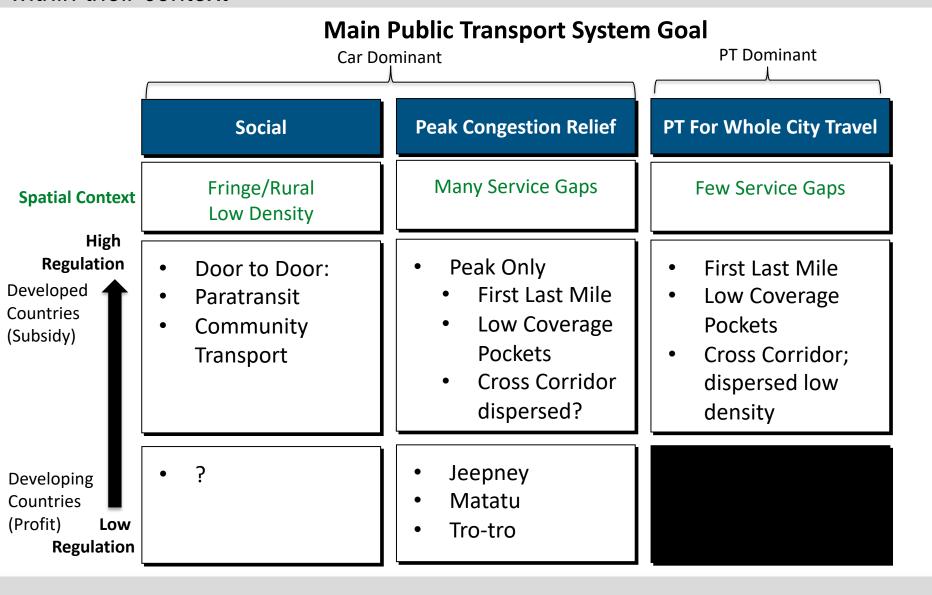
### We Synthesised the Current DRT Situation – Starting with Transit System Goals







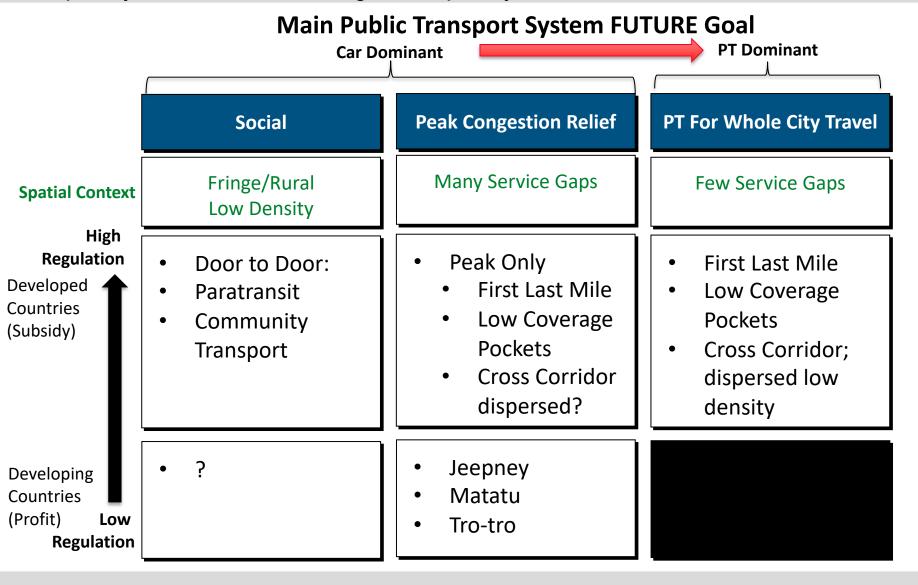
# High/Low Regulation DRT's fit into this framework explaining objectives, types within their context







This framework also speaks to a policy imperative to move away from single occupancy vehicle travel to high occupancy shared travel solutions







We recommend a clear objectives framework – and a focus on three DRT target marketfor DRT service development



#### **DRT Development Target Markets**

**Objectives** 

#### A. Social Objectives

B. Efficiency/ Environmental – Congestion Relief Objectives

**C. ALL Objectives** 

**Target Market** 

- Poor/No PT service
- Disadvantaged, low income
- Impaired/ Isolated

- Car users who might be encouraged onto PT using DRT (Mode Shift)
  - Low density high income areas

Public Transport
 Users which might
 be lost in future
 (Retention)

**Locations Times Where Public Transport service is BELOW User Requirements** 





### Implementation Pathways can follow well established principles...

#### **DRT Development Implementation Pathways**

#### **DRT Implementation - Steps**

- Market Definition
- Understand User Needs
- 3. Product Definition
- 4. Business Model (funding)
- 5. Delivery Strategy
- 6. Customer Facing

DRT Implementation – Key Considerations

Scale

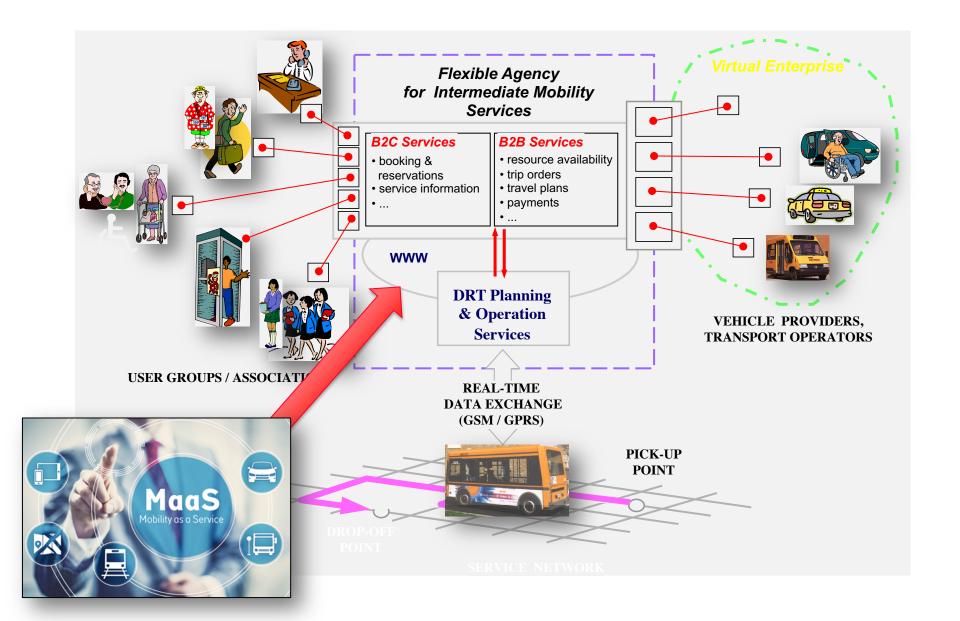
**Pricing** 

**Public Support** 

**Deployment Strategy** 



...but will benefit from a Flexible Agency Mobility Service (FAMS) – MaaS is an obvious framework



### **Key Workshop Question - 9**

#### ix. What are the **FUTURE OPPORTUNITIES/CHALLENGES** to ongoing DRT service development.

#### Opportunities

- MaaS
- ScAV's yeah!!!!!!!!
- [Scalable cost effective focussed] tech
- Learning from the lessons and history
- Shift away from the private single occupancy vehicle
- More and growing attention to objectives behind DRT
- Moving RIGHT (on our graphic)

#### Challenges

- Protectionist attitudes from many
- Telecommuting
- Mindless HYPE promotions of useless technology for the sake it which doesn't work and which doesn't achieve our aims; anything to do with single occupancy vehicles is BAD BAD BAD BAD!!!!!
- Competition from new tech modes
- Aligning DRT and Transit policy





#### **RECOMMENDATIONS – for RESEARCH**

- Need to better understand and quantify benefits
- Better understand user needs
- Demand forecasting models
- Post implementation evaluation
- Better understand costs and revenue (modelling)
- Ways to share and retain existing knowledge and use it in future practice.
- Understand sharing and user experience barriers
- Develop KPI where DRT may be attractive but we don't realise
- Develop DRT business models for car use mode shift



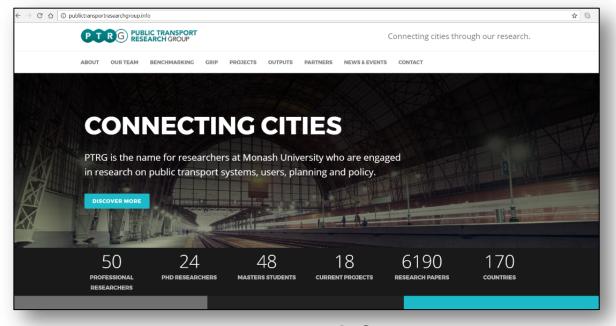
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